## Management Report

LifeRing Secular Recovery
For the period ended December 31, 2023



Prepared on

January 7, 2024

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## **Statement of Activity**

January - December 2023

|   | Total      |
|---|------------|
| REVENUE                                   |            |
| Income                                    |            |
| 4000 Individual Donations                 | 57,382.50  |
| 4050 Meeting Money                        | 1,637.00   |
| 4100 Corporate Unrestricted Grants        | 200.00     |
| 4200 Foundation Unrestricted Grants       | 50,173.98  |
| 4300 Miscellaneous Income                 | 1,209.89   |
| 4400 Saving Interest                      | 15.65      |
| Total Income                              | 110,619.02 |
| Lifering Press Sales                      | 0.00       |
| 5010 Books                                | 14,720.35  |
| 5020 Pamphlets                            | 152.50     |
| 5040 Merchandise                          | 19.37      |
| 5070 Postage, Shipping, & Handling        | 1,313.65   |
| Total Lifering Press Sales                | 16,205.87  |
| Total Revenue                             | 126,824.89 |
| COST OF GOODS SOLD                        |            |
| 6010 Books                                | 3,254.12   |
| 6020 Pamphlets                            | 1,578.54   |
| 6040 Merchandise                          | 865.37     |
| 6070 Postage, Shipping, & Handling        | 2,427.31   |
| 6080 Marty's Royalties                    | 2,920.50   |
| Total Cost of Goods Sold                  | 11,045.84  |
| GROSS PROFIT                              | 115,779.05 |
| EXPENDITURES                              |            |
| 7200 Payroll Expenses (QBO)               |            |
| Taxes (QBO)                               | 2,364.67   |
| Wages (QBO)                               | 29,446.56  |
| Total 7200 Payroll Expenses (QBO)         | 31,811.23  |
| 7300 Misc. Payroll Expenses               |            |
| 7310 Workers Comp                         | 432.00     |
| 7330 QBO Payroll Fees                     | 568.15     |
| Total 7300 Misc. Payroll Expenses         | 1,000.15   |
| 7500 Professional Contract Services       |            |
| 7510 Accounting Services                  | 635.00     |
| 7540 Development Director                 | 10,000.00  |
| Total 7500 Professional Contract Services | 10,635.00  |
| 8100 Office #13                           |            |
| 8135 Office Supplies                      | 480.00     |
| 8140 Telephone #13                        | 661.39     |

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|   | Total       |
|---|-------------|
| 8145 Equipment Purchases & Maintenance          | 507.36      |
| Total 8100 Office #13                           | 1,648.75    |
| 8210 IT Expenses                                | 10,029.18   |
| 8300 Conferences, conventions, and meetings #19 | 1,904.63    |
| 8400 Advertising and Promotional #12            | 389.61      |
| 8500 Programs (Recovery Meetings)               | 3,377.79    |
| 8600 Business Expenses                          |             |
| 8610 Bad debt Expenses                          | 266.59      |
| 8670 Credit Card Fees #20                       | 3,128.88    |
| 8680 State & Local Fees                         | 50.00       |
| 8691 Uncategorized Expense                      | 0.50        |
| 8695 Misc. Expense                              | 467.07      |
| 8820 Insurance #23                              | 2,292.24    |
| Total 8600 Business Expenses                    | 6,205.28    |
| Total Expenditures                              | 67,001.62   |
| NET OPERATING REVENUE                           | 48,777.43   |
| NET REVENUE                                     | \$48,777.43 |

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## Statement of Financial Position

As of December 31, 2023

|   | Total        |
|---|--------------|
| ASSETS                                    |              |
| Current Assets                            |              |
| Bank Accounts                             |              |
| Cash                                      | 9.41         |
| 1020 Chase Checking                       | 18,275.97    |
| 1050 Chase Saving                         | 138,306.40   |
| Total Cash                                | 156,591.78   |
| Total Bank Accounts                       | 156,591.78   |
| Accounts Receivable                       |              |
| 1100 Accounts Receivable                  | 50.00        |
| Total Accounts Receivable                 | 50.00        |
| Other Current Assets                      |              |
| 1200 Undeposited Funds                    | 5,935.92     |
| 1410 Inventory Asset                      | 1,042.88     |
| 1500 Uncategorized Asset                  | -1,420.20    |
| Total Other Current Assets                | 5,558.60     |
| Total Current Assets                      | 162,200.38   |
| TOTAL ASSETS                              | \$162,200.38 |
| LIABILITIES AND EQUITY                    |              |
| Liabilities                               |              |
| Current Liabilities                       |              |
| Other Current Liabilities                 |              |
| 2100 Accrued Liability                    |              |
| 2130 Accrued Payroll Taxes Employee (old) | 530.82       |
| 2135 Accrued Payroll Taxes Employer (old) | 427.65       |
| 2140 Accrued Sales Tax                    | 189.32       |
| State Board of Equalization Payable       | -241.00      |
| Total 2100 Accrued Liability              | 906.79       |
| Out Of Scope Agency Payable               | 20.09        |
| Payroll Liabilities                       | 0.00         |
| CA PIT / SDI                              | 103.83       |
| CA SUI / ETT                              | -166.76      |
| Federal Taxes (941/944)                   | 5,312.29     |
| Total Payroll Liabilities                 | 5,249.36     |
| Total Other Current Liabilities           | 6,176.24     |
| Total Current Liabilities                 | 6,176.24     |
| Total Liabilities                         | 6,176.24     |
| Equity                                    |              |
| 3000 Opening Balance Equity               | 199.38       |

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|                              | Total        |
|------------------------------|--------------|
| 3200 Net Assets              | 107,047.33   |
| Net Revenue                  | 48,777.43    |
| Total Equity                 | 156,024.14   |
| TOTAL LIABILITIES AND EQUITY | \$162,200.38 |

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